

Stream Dallas

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J.J. Leonard

Executive Vice President & Partner

J.J. Leonard joined Stream Realty Partners in 2015 and serves as Executive Vice President & Partner for Dallas. He is responsible for leading the strategic direction and operations of Dallas' Office Brokerage Team, and overseeing the DFW office portfolio which in excess of 14 million square feet. In this capacity, his responsibilities include leasing strategic properties for numerous Stream clients and expanding Stream's leasing, and overseeing Stream's 14.2 million square foot DFW office portfolio.

J.J. possesses more than 20 years of commercial real estate experience, all in Dallas. JJ represents some of the largest institutional investors of office properties in DFW and has closed over 6 million square feet of lease transactions with an aggregate value of more than $1.3 billion.

After graduating from the United States Naval Academy in 1995, J.J. served as an Intelligence Officer in the U.S. Marine Corps for 5 years, specializing in aviation intelligence and strategic targeting. Prior to joining Stream, J.J. worked with Cushman & Wakefield, CBRE and CAPSTAR Commercial. Chase Tower, The Colonnade, Pinnacle Tower, The Apex, Preston Commons, Sterling Plaza, One MacArthur Ridge and 3500 Maple are a few of the notable properties he has leased and/or managed during his career.

Key Assignments

The Apex: Pursed McKesson for a lease; however, McKesson opted to purchase the 525,000 RSF complex. Was the largest office user transaction in Las Colinas in over a decade.
One MacArthur Ridge: Leased the full 250,000 SF building to Christus Health, making this the largest Class A office lease in Las Colinas in 2012.
The Colonnade: Took occupancy from 65% to 97% and completed over 800,000 sf of gross leasing (310,000 RSF net) during the three-year recessionary period (2009-2012)
Preston Commons and Sterling Plaza: Repositioned assets, gaining 14% in occupancy and 15% in rate increases in 2011 and 2012

Awards

CBRE DFW Top Leasing Professional (2010, 2012)
Cushman & Wakefield DFW Top 10 (2014)
CoStar "Power Broker" (2005, 2007, 2010, 2011, 2012)
"Heavy Hitter" – Dallas Business Journal (2005 – 2017)

Education & Designations

Bachelor of Science – United States Naval Academy
CoStar "Power Broker" (2005, 2007, 2010, 2011, 2012)
Dallas Business Journal "Heavy Hitter"(2005 – 2017)
CBRE DFW Top Leasing Professional (2010, 2012)
Cushman & Wakefield DFW Top 10 (2014)

Affiliations

Member – The Real Estate Council (TREC)
TREC Associate Leadership Class of 2003
Member – NTCAR
Board Member – Carry the Load, a non-profit Memorial Day event aimed at assisting wounded or deceased veterans and their families
Active Member in his church

Client Experience

Apollo Real Estate Advisors
Brookwood Financial Partners
Capital Commercial
CBRE Global Investors
Colony Realty Partners
Commonfund
European Investors
Fortis Property Group
GLL
Goddard Investments
Griffin Partners
Grubb and Ellis / Triple Net Properties
Lexington Property Trust
New York Life
Pegasus/Ablon
Prescott Realty Group
Real Estate Capital Partners
Regis Property Management
Wells REIT
Westdale

Major Lease Transactions

McKesson: 525,000 sf
Christus Health: 250,000 sf
Hilton Worldwide: 145,000 sf
United Surgical Partners: 126,000 sf
All State Insurance: 125,000 sf
GE Capital: 120,000 sf
GuideStone Financial: 117,000 sf
Baylor Health Care: 100,000 sf
Frontier Communications: 86,000 sf
Zurich Insurance: 85,000 sf
Heritage Galleries: 84,000 sf
MHBT Insurance: 78,000 sf
Transamerica / AEGON: 65,000 sf

Moroch Advertising: 55,000 sf
Wells Fargo: 52,000 sf